

**Response of the queries against the tender No EI-D/Tech/01/0810/2014-WAN for Supply and Installation of Mid Range Servers & Ethernet Switches**

S.No.	RFP Reference	Requested Amendment/ Other Query / Other Requests	ERNET's Response
<b>M/s TelExcell Information Systems Ltd.</b>			
1.	(OEM: Extreme Networks) { Annexure - II / Specifications: Ethernet Switch }	Request to amend as OEM Extreme networks or equivalent. This is very specific and will restrict to one OEM.	<p>The technical specifications for the equipments have been provided by the agency who will be implementing the Monitoring System. The agency has asked to strictly adhere to specifications for smooth implementation of Monitoring System. As per the implementing agency the specifications of switch are to meet the LI functionality tested for the hardware as specified. It is time consuming process to make every bidder understand the requirement and verify their claims. That is why the implementing agency has defined the switch which are being used in the field.</p> <p>However, if the bidder commits that they have understood the requirement and they can quote the equivalent switch, they are allowed to quote the equivalent switch. But if the switch doesn't meet the requirement on deployment, the bidder will replace it with the required one without any financial implication to ERNET India. The undertaking to this effect is to be submitted by the bidder in the technical bid. Bids received without the undertaking will be summarily rejected.</p>
2.	LinkAggregation <ul style="list-style-type: none"> <li>• Ability to evaluate IP address information from the inner header of an IP-in-IP or GRE tunnel</li> </ul>	Please clarify as this should be the feature of analytical software to which this traffic is forwarded	The technical specification for the equipments have been provided by the agency who will be implementing the Monitoring System. As per the agency, the mentioned specification is part of LI functionality not built in all general purpose Ethernet switches.

	packet.  { Annexure - II / Specifications: Ethernet Switch }		Hence <b>no change</b> in the specifications can be accepted.
3.	LinkAggregation  • Load Balancing of MPLS traffic based on labels and the source and destination IP address.  { Annexure - II / Specifications: Ethernet Switch }	Request you to kindly remove as this is a gigabit Access Switch. MPLS links connect to Core Switches and not Access Switches. Also MPLS terminates on routers	The technical specification for the equipments have been provided by the agency who will be implementing the Monitoring System. As per the agency, the mentioned specification is part of LI functionality not built in all general purpose Ethernet switches.  Hence <b>no change</b> in the specifications can be accepted.
4.	Each quotation must be accompanied by Earnest Money Deposit of Rs. 1, 50,000/- (Rupees One Lakh Fifty Thousand only) shall be in the form of Demand Draft/Pay Order/Bank Guarantee of any Scheduled Bank taken in the name of ERNET India, New Delhi. Bank Guarantee should be valid minimum for a period of 225 days from due date of the quotation.  { Clause 26 (a) }	Request to change the amount to Rs. 1,00,000	No Change
<b>M/s Nikom InfraSolutions Pvt. Ltd.</b>			
	-----	We wish to inform you that the current specifications are skewed in favour of one particular OEM. This would limit the competition to one particular OEM and would lead to a commercially costly solution. We can provide the	The technical specifications for the equipments have been provided by the agency who will be implementing the Monitoring System. The agency has asked to strictly adhere to specifications for smooth implementation of Monitoring System. As per the implementing

		<p>products in another brand with similar features as asked in the tender document.</p> <p>Further in current scenario, this bid would be limited to the partners of this particular OEM only. We therefore request you to kindly relook at the current specifications and brand so that all the major OEMs can participate in this tender and hence fair competition takes place. This will lead to the best optimized solution which would also be cost effective to yourselves.</p> <p>Hence you are requested to add 2-3 other OEM name in the specification so that max partner can participate this opportunity.</p>	<p>agency the specifications of switch are to meet the LI functionality tested for the hardware as specified. It is time consuming process to make every bidder understand the requirement and verify their claims. That is why the implementing agency has defined the switch which are being used in the field.</p> <p>However, if the bidder commits that they have understood the requirement and they can quote the equivalent switch, they are allowed to quote the equivalent switch. But if the switch doesn't meet the requirement on deployment, the bidder will replace it with the required one without any financial implication to ERNET India. The undertaking to this effect is to be submitted by the bidder in the technical bid. Bids received without the undertaking will be summarily rejected.</p>
<b>M/s Millennium Automation &amp; Systems Ltd.</b>			
1.	<p>Each quotation must be accompanied by Earnest Money Deposit of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only) shall be in the form of Demand Draft/Pay Order/Bank Guarantee of any Scheduled Bank taken in the name of ERNET India, New Delhi. Bank Guarantee should be valid minimum for a period of 225 days from due date of the quotation.</p> <p>{ Clause 26 (a)}</p>	<p>We Millennium Automation &amp; Systems Ltd. are registered with NSIC under single point registration scheme as per government policy are exempted from submitting the EMD</p>	<p>Your request for exemption for submission of EMD shall be considered.</p> <p>However, the bidder must enclosed the supporting document to prove the entitlement with the validity period in the technical bid.</p>
2.	<p>2X Intel® Xeon® Processor E5-2650 2650 (20M Cache, 2.00 GHz, 8.00 GT/s Intel QPI)</p>	<p>Kindly change it to E5-2650 v3 (25M Cache, 2.33 GHz, 9.6 GT/s Intel QPI) as this is the latest processor launched and the processor asked is</p>	<p>The Details of this specification may be read as : 2X Intel® Xeon® Processor E5-2650 v3 (25M Cache, 2.33 GHz, 9.6 GT/s Intel QPI)</p>

	{ Annexure - II / Specifications: Mid-range servers }	two generations old.	
3.	(OEM: Extreme Networks) { Annexure - II / Specifications: Ethernet Switch }	Request to amend as OEM Extreme networks or equivalent. This is very specific and will restrict to one OEM.	<p>The technical specifications for the equipments have been provided by the agency who will be implementing the Monitoring System. The agency has asked to strictly adhere to specifications for smooth implementation of Monitoring System. As per the implementing agency the specifications of switch are to meet the LI functionality tested for the hardware as specified. It is time consuming process to make every bidder understand the requirement and verify their claims. That is why the implementing agency has defined the switch which are being used in the field.</p> <p>However, if the bidder commits that they have understood the requirement and they can quote the equivalent switch, they are allowed to quote the equivalent switch. But if the switch doesn't meet the requirement on deployment, the bidder will replace it with the required one without any financial implication to ERNET India. The undertaking to this effect is to be submitted by the bidder in the technical bid. Bids received without the undertaking will be summarily rejected.</p>
4.	<p>LinkAggregation</p> <ul style="list-style-type: none"> <li>Ability to evaluate IP address information from the inner header of an IP-in-IP or GRE tunnel packet.</li> </ul>	Please clarify as this should be the feature of analytical software to which this traffic is forwarded	<p>The technical specification for the equipments have been provided by the agency who will be implementing the Monitoring System. As per the agency, the mentioned specification is part of LI functionality not built in all general purpose Ethernet switches.</p> <p>Hence <b>no change</b> in the specifications can be accepted.</p>

	{ Annexure - II / Specifications: Ethernet Switch }		
5.	<p>LinkAggregation</p> <ul style="list-style-type: none"> <li>• Load Balancing of MPLS traffic based on labels and the source and destination IP address.</li> </ul> <p>{ Annexure - II / Specifications: Ethernet Switch }</p>	Request you to kindly remove as this is a gigabit Access Switch. MPLS links connect to Core Switches and not Access Switches. Also MPLS terminates on routers	<p>The technical specification for the equipments have been provided by the agency who will be implementing the Monitoring System. As per the agency, the mentioned specification is part of LI functionality not built in all general purpose Ethernet switches.</p> <p>Hence <b>no change</b> in the specifications can be accepted.</p>

#### **Additional Clarifications from ERNET India**

- The bidders are required to quote for comprehensive maintenance including all Hardware's and Software's for 2 years after warranty period is over. The Comprehensive maintenance shall include maintenance of all the equipments supplied including replacement of parts and software upgrades. . ERNET India will place PO for the Comprehensive maintenance on each year basis, if required, after completion of warranty period.
- For comprehensive maintenance after the warranty period, the payment shall be made by ERNET India to the selected Bidder on quarterly basis after completion of every quarter with due service certification and complying all terms and conditions of tender. A pre-receipted bill shall be submitted (two copies) at the end of every Quarter (Jan-Mar, Apr-Jun, Jul-Sept, Oct-Dec) along with all enclosures in support of providing AMC including preventive maintenance.
- The bidder must give clause-by-clause compliance for all the general terms and conditions of the tender document in their technical bid. The bids received without Compliance statement will liable to be rejected.
- The bidder must give clause-by-clause compliance for the technical specification of the equipments in their technical bids. The bids received without Compliance statement will liable to be rejected.
- All other terms and conditions of the tender/RFP remain unchanged otherwise amended or mentioned above.